

NEWSLETTER

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Dr. Michael Matthews, C.P.M., Purchasing Agent/Director of PACA
Regina Mitchell, Administrative Analyst
Wanda Harville, Administrative Clerk

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Message From The PACA Team

*Quiet the mind, and
the soul will speak.*

~MA JAYA SATI BHAGAVATI

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Our Pledge to PACA Partners & Vendors

*We are **committed** to providing the highest degree of service to both our partners and our awarded vendors.*

We are “Alabama Focused” – meaning we support local vendors.

Dollars spent locally generate additional economic activity even beyond the value of the initial contract, as the local supplier in turn sources goods and services.

Each additional dollar that circulates locally boosts local economic activity, employment, and ultimately, tax revenue.

THE PROCUREMENT CORNER

U.S. News

2022 Best School Rankings: **PACA's** Top Three (3) High Schools In Each Alabama School District

By **Trisha Powell Crain** | tcrain@al.com

U.S. News & World Report is out with its **2022 Best High Schools** rankings nationally and within each state. And **beyond statewide rankings**, the group published rankings of high schools within each district. Here are PACA Partner's top 3 high schools within each school district, as measured by U.S. News, in alphabetical order.

****Districts with only one high school are not included in these rankings.**

Birmingham City

Ramsay High School
Parker High School
George Washington Carver High School

Blount County

Appalachian School
Locust Fork High School
J.B. Pennington High School

Butler County

Georgiana School
Greenville High School
McKenzie High School

Cherokee County

Cherokee County High School
Cedar Bluff High School
Sand Rock High School

Chilton County

Chilton County High School
Isabella High School
Jemison High School

Colbert County

Cherokee High School
Colbert Heights High School
Colbert County High School

Covington County

Straughn High School
Floral High School
Pleasant Home School

Cullman County

West Point High School
Fairview High School
Vinemont High School

DeKalb County

Plainview School
Fyffe High School
Ider School

Elmore County

Holtville High School
Wetumpka High School

Etowah County

Glencoe High School
Southside High School
Sardis High School

Fayette County

Fayette County High School
Hubbertville School
Berry High School

Franklin County

Red Bay High School
Belgreen High School
Phil Campbell High School

Jackson County

Skyline High School
North Jackson High School
Section High School

Jefferson County

Shades Valley High School
Mortimer Jordan High School
Corner High School

Lamar County

Sulligent School
South Lamar School
Lamar County High-Intermediate

Lee County

Beulah High School
Loachapoka High School
Beauregard High School

Limestone County

Ardmore High School
East Limestone High School
Clements High School

Marengo County

Sweet Water High School
Amelia L. Johnson High School
Marengo High School

Marion County

Phillips High School
Marion County High School
Hamilton High School

Morgan County

Priceville High School
Falkville High School
Albert P. Brewer High School

Pickens County

Aliceville High School
Gordo High School
Pickens County High School

Randolph County

Randolph County High School
Wadley High School
Woodland High School

Shelby County

Oak Mountain High School
Helena High School
Chelsea High School

St. Clair County

Moody High School
Springville High School
Ashville High School

Talladega County

Fayetteville High School
Lincoln High School
Munford High School

Tallapoosa County

Dadeville High School
Horseshoe Bend High School
Reeltown High School

Tuscaloosa County

Hillcrest High School
Northside High School
Tuscaloosa County High School

Walker County

Cordova High School
Carbon Hill High School
Curry High School

Walker County

Addison High School
Winston County High School
Meek High School

FROM THE PACA TEAM

SCHOOL BOARDS

Summer Cleanup – Do You Have A Plan?

In the blink of an eye, another school year is ending..., Summer is HERE. We've maintained routine day-to-day cleaning throughout the year, but it's time to hit the big projects we put off all year long. It's not just time to clean visible dirt, but also to sanitize and disinfect the building to prepare for the next school year. Consider the sample list below of projects to complete in your school. To the right is a list of PACA bids to help you get your cleaning & maintenance project done!

Make plans to:

- Clean & Sanitize Cafeteria Furniture
- Freshen up classroom walls
- Clean and sanitize classroom furniture
- Stock up on PPE Items
- Deep Clean Carpet
- Clean Vents & Grilles
- Perform High & Low Dusting
- Wash blinds
- Clean lockers and gym mats
- Replace lights, clean covers, and lenses
- Wash Windows
- Remove ink and other substances from desks and tables
- Clean trash receptacles & recycle containers
- Paint Walls
- Etc.

Bid No.	Bid Name
56-20	Cafeteria Furniture-PACA
55-22	Cleaning Kitchen Exhaust Hoods (Bid Under Development)
70-21	Clorox Bleach
79-21	Copier Maintenance
41-20	Disinfecting & Sanitizing Services
78-21	Elevator Maintenance
42-21	Floor Mat Rental
48-22	Gloves – General Purpose and Medical (Bid Under Development)
9-21	Herbicides
66-20	Kitchen Commerical Sanitizers
21-20	Miscellaneous Plumbing Supplies Catalog
3-21	Paint & Related Items
26-20	Paper Towels, Shop Towels, and Toilet Paper
55-20	Picnic Tables
40-21	Portable Hepa Air Purifiers
28-22	Safety Masks
35-21	Soap & Sanitizing Products
60-19	Warewashing Institutional Cleaning Supplies
126-19	Worker Rags

Attention!

Calling all

VENDORS



VENDOR USAGE REPORT REQUIREMENT

Vendor usage reports are due 90 days before the bid(s) expire. You are given 30 days to complete the usage report and submit it to the PACA Team.

All ITBs include the following language that usage reports are required as requested by the Jefferson County Commission Purchasing Division. The report is to include the purchase/spend information for Jefferson County Commission Departments, Jefferson County Commission Entities, and the Purchasing Association of Central Alabama (PACA) and submit the information for the time period requested to the Jefferson County Purchasing Department: Regina Mitchell, Administrative Analyst/PACA, mitchellr@jccal.org.

USAGE REPORT (Bid language included in all ITBs)

At no cost to the County, the Contractor shall be required to provide quarterly, bi-annual, and annual usage reports or reports as requested by Jefferson County Commission Purchasing Division. The reports will include purchase/spend information for; Jefferson County Commission Departments, Jefferson County Commission Entities (EMA, Personnel Board, Sheriff's Office), and Purchasing Association of Central Alabama partners. Report categories will include, but will not be limited to customer name, date of purchase, item description, quantity, dollar value, aggregate sales to date for each customer, customer savings, and other such information as requested by the Jefferson County Purchasing Division. Excel and PDF are the preferred electronic media for these reports. Failure to provide the requested reports will be deemed as an event of default.

"If you receive an order or quote request from an organization stating they are a PACA Member/Partner, make sure they receive PACA pricing."

Vendor Spotlight



Message From The Vendor

Bid No. 38-22

Fresh Produce

Contract Period:
6/23/2022 – 6/22/2023

Everett Scott Sr. and his wife Hazel started Forestwood Farm, Inc. as egg farmers in 1970. Since then, Forestwood Farm Inc. has grown into one of the largest produce distributors in Alabama. Forestwood sells fresh produce, eggs, milk, and other dairy products to restaurants, schools, and military facilities in the Southeast.

Forestwood is a family endeavor that Everett Scott and Randy Scott now own, with their children on board to keep the tradition going.

Forestwood currently has three warehouse locations, with the headquarters located in Birmingham, AL. Our other facilities are in Huntsville, AL, and Jackson, TN. Each warehouse has temperature-controlled coolers; the Birmingham location also features a state-of-the-art in-house processing facility.

Food safety is the top priority at Forestwood Farm. We maintain strict control over all aspects of our product distribution operation. Supply chain management puts great expectations on incoming deliveries, from the cleanliness to the temperature control of our incoming and outgoing trucks. The cold chain never breaks before delivery to your school. Our facility is HACCP compliant; MXNS- Siliker, a leader in the food safety industry, and the USDA audits our food safety program. As a result, our ratings are continuously excellent.

At Forestwood, we strive to give our customers quality products at a competitive price. But, above all, customer satisfaction beyond the sale is our primary objective.





BIDS RENEWAL

Bid 59-21

Disposable food service items

Bid 85-21

Copy Paper and Related items

OUR MISSION

- The company has made it our top priority to supply clients with the best products available at a discounted price.
- Our team of committed employees strive to uphold our goal to "Guarantee that whenever you think of quality, you will think of us".
- If you need 1 or 100 items we are **"ALWAYS HERE FOR YOU!"**



For purchase inquiries please
contact us at

Call 1(888)-412-3246 or
www.alwayswholesales.net or
sales@alwayswholesales.com

THANK YOU FOR YOUR BUSINESS!

**IMPORTANT
NOTICE**



**Bid No. 37-20
Milk and Related Items**

*****Milk Price Increase*****
effective August 1, 2022

New prices will be sent out in July 2022.

Borden Dairy

5014 US Hwy 84E
Cowarts, AL 36321
Lynda Anderson
P: 334.350.5139

E: Lynda.Anderson@bordendairy.com

Ericka Andrew, Buyer
P: 205.325.8707
E: andrewe@jccal.org

Please send all PACA Partner questions to Regina Mitchell, Administrative Analyst,
at mitchellr@jccal.org or call 205.214.8625

Check Your
Vendor
Invoices...



Check Your **Vendor** Invoices...

Are vendors honoring PACA prices?

Due to inflation vendors' prices have increased.
Make sure you are receiving the new contracted prices.

**Check and double-check
your invoices from Suppliers/Vendors.**



LIVE WEBINAR

Want to introduce your
product or service?

Want to meet a target audience
of PACA partners
(schools, cities, fire dept., etc.)?

Well, send your request for a
Webinar, along with your
presentation for review.
PACA will invite the Partners
to your webinar presentation.

Webinars are on Tuesdays
at 2:00 p.m.
via Microsoft Teams

**“PACA *Vendors*
Meet
PACA Partners”**

WEBINAR MEETINGS

Let us know when you
want to Meet the
Partners.

Call or Email us at:
Regina Mitchell,
Administrative Analyst
205-325-8771
mitchellr@jccal.org

Wanda Harville,
Administrative Clerk
205-325-5783
harvillev@jccal.org

To view previously recorded webinars on our website:
<https://www.youtube.com/channel/UC4RH9lqK5KH917xZ-14NgRg>

Purchasing Association of Central Alabama/PACA Partners by County

Baldwin County
Orange Beach City Schools

Bibb County
Bibb County Schools

Blount County
Blount County Board of Education
Oneonta City Board of Education

Butler County
Butler County Schools

Calhoun County
Jacksonville City Schools
Oxford City Schools

Chambers County
Chambers County Board of Education
Lanett City Schools

Chilton County
Chilton County Board of Education
Chilton-Shelby Mental Health Center dba
Central Alabama Wellness
City of Clanton
City of Jemison

Choctaw County
Choctaw County Board of Education

Clarke County
Clarke County Schools
Thomasville City Schools

Clay County
Clay County Schools

Cleburne County
Cleburne County Schools

Colbert County
Colbert County Schools
Muscle Shoals City Schools
Sheffield City Schools
Tuscumbia City School

Coosa County
Coosa County Schools

Covington County
Andalusia City Schools
Covington County Schools

Cullman County
Cullman City Schools
Cullman County Schools

DeKalb County
DeKalb County Schools

Elmore County
Elmore County Schools
Tallassee City Schools

Etowah County
Etowah County Board of Education
Gadsden City Board of Education

Fayette County
Fayette County Schools

Franklin County
Franklin County Schools
Russellville City Schools

Geneva County
Geneva County Schools

Greene County
Greene County Schools

Hale County
Hale County Schools

Jackson County
Jackson County Schools
Scottsboro City Schools

Jefferson County
Alabama School of Fine Arts
Bessemer Board of Education
City of Bessemer
Birmingham Board of Education
City of Birmingham
Birmingham Jefferson Civic Center
Birmingham Public Library

Center Point Fire District
City of Center Point
City of Clay
Concord Fire District
CMGH Healthcare Authority
Fairfield Board of Education
Forestdale Fire District
City of Fultondale
City of Gardendale
Glennwood Fire District
Homewood Board of Education
City of Homewood
Hoover City Board of Education
City of Hoover
City of Hueytown
Indian Ford Fire District
City of Irondale
Jefferson County 911 Emergency
Communications District, Inc.
Jefferson County Association of Fire
Departments
Jefferson County Board of Education
Jefferson County Economic & Industrial
Development Authority (JCEIDA)
Jefferson County Housing Authority
Jefferson County Library Cooperative
Jefferson State Community College
City of Kimberly
Lawson State Community College
Leeds Board of Education
City of Leeds
Midfield Board of Education
City of Midfield
Minor Heights Fire Department
Town of Morris
Mountain Brook Board of Education
City of Mountain Brook
Navigate Affordable Housing Partners
Palmerdale Fire Department
City of Pinson
City of Pleasant Grove
Rocky Ridge Fire/Rescue
Tarrant City Board of Education
City of Tarrant
Trussville Board of Education
City of Trussville
Vestavia Hills Board of Education
City of Vestavia Hills
Warrior River Fire & Rescue Service
City of Warrior

Lamar County
Lamar County Schools

Lauderdale County
Florence City Schools

Lawrence County
Lawrence County Schools

Lee County
Auburn City Schools
Lee County Schools

Limestone County
Limestone County Schools

Marengo County
Demopolis City Schools
Marengo County Schools

Marion County
Marion County Schools
Winfield City Schools

Marshall County
Arab City Board of Education
Guntersville City Schools

Montgomery County
Pike Road Board of Education

Morgan County
Morgan County Board of Education

Pickens County
Pickens County Board of Education

Randolph County
Randolph County Board of Education
Roanoke City Schools

Russell County
Phenix City Board of Education

Shelby County
Alabaster Board of Education
City of Calera
Town of Harpersville
City of Helena
North Shelby Fire Department
City of Pelham (includes Civic Center & Water
Department)
Pelham Board of Education
Shelby County Schools

St. Clair County
Pell City Board of Education
St. Clair County Schools

Talladega County
Sylacauga City Schools
Talladega City Schools
Talladega County Board of Education

Tallapoosa County
Alexander City Schools
Tallapoosa County Schools

Tuscaloosa County
Tuscaloosa City Schools
Tuscaloosa County Board of Education

Walker County
Jasper Board of Education
Walker County Board of Education

Winston County
Haleyville City Schools
Winston County Board of Education

JEFFERSON COUNTY COMMISSION

NEW BIDS

Coming Soon!

Bid No. 48-22

“Gloves: General Purpose & Medical”

Brand & Sizes to be available:

Group A

Sensicare Ice Blue Nitrile Exam Gloves with File Medline
Sizes X-Small – X-Large

Group B

EP Blue Extended Cuff Exam gloves, powder-free latex High Risk, Non-Sterile
Ambidextrous Blue
Sizes – Small – X-large

Group C

Dermagold EP Gloves extended cuff powder-free extra protection, latex examination gloves non-sterile Single-Use
Sizes – Small – XX-large

Group D

Proderm Latex Gloves, Beaded Cuff, Powder-free, non-chlorinated, protein tested, non-sterile latex exam gloves
Sizes – Small – X-Large

Bid No. 28-22

“Safety Masks”

CDC Approved Masks:
N95

Surgical Masks
N95 Particulate Respirator
Medical Use

Non-CDC Approved Masks:
KN95

Woven Masks

For questions about these upcoming bids, you may contact: Joy McDowell
Principal Buyer
mcdowellj@jccal.org

JEFFERSON COUNTY/PACA

JUNE NEW BID AWARD

Bid #	Bid Name	Vendor & Contact Information	Contract Period	Buyer
38-22	Fresh Produce	Forestwood Farm P. O. Box 310728 Birmingham, AL 35207 Randy Scott P: 205.252.4139 E: randy@forestwood.com	6/23/2022 6/22/2023	Ericka Andrew Buyer
41-22	Disposable Can Liners	Unipak Corporation P. O. Box 332 West Long Branch, NJ 07764 Brian Marcus P: 888.808.5120 E: customercare@unipakcorp.net	6/9/2022 6/8/2023	Harriett Bell Principal Buyer
42-22	Tax Exempt Office Equipment Leasing	Southlake Capital LLC 1500 Southlake Park, Suite 250 Birmingham, AL 35244 John Rogers P: 205-682-2815 E: jrogers@southlakecapital.biz	6/6/2022 6/5/2023	Valerie Henderson Principal Buyer

*For additional information about a rebid or renewal,
you may contact the buyer listed above
(see Meet The Teams slide for contact information).*

JEFFERSON COUNTY/PACA

JUNE BID RENEWALS

Bid No.	Bid Name	Bidder	Bidder Contact Information	Contract Period	Buyer
21-20	Miscellaneous Plumbing Supplies – Catalog	American Pipe & Supply 4100 Eastlake Blvd Birmingham, AL 35216	Ian Kennedy P: 205.252.9460 E: ikennedy@americanpipe.com	6/22/2022 6/21/2023	Joy McDowell Principal Buyer
35-21	Soap & Sanitizing Products	Budget Janitorial Supply 90 Pardue Road Pelham, AL 35124	Steve L. Savage P: 205.663.1822 E: ssavage@bjsupply.com	6/25/2022 6/24/2023	Harriett Bell Principal Buyer
36-21	Mattress Covers	Charm-Tex 1618 Coney Island Avenue Brooklyn, NY 11230	Stan Danzger P: 800.221.3147 E: stan@charm-tex.com	6/11/2022 12/31/2022	Florence Patton Principal Buyer
39-21	Commercial Kitchen Equipment	Birmingham Restaurant Supply, Inc 2428 6 th Avenue South Birmingham, AL 35233	George Tobia P: 800.344.2455 ext. 712 E: gtobia@brescoinc.com	6/27/2022 6/26/2023	Florence Patton Principal Buyer
40-21	Portable Hepa Air Purifiers	Multiple Bid Award – 6 Vendors – Bid Documents are available on the website		6/10/2022 6/9/2023	Florence Patton Principal Buyer

***For additional information about a rebid or renewal,
you may contact the buyer listed above
(see Meet The Teams slide for contact information).***

JEFFERSON COUNTY/PACA

JUNE EXPIRING BIDS

Bid No.	New Bid No.	Bid Name	Contract Period	New Contract Period	Buyer
65-19	22-22	Fresh Meats	7/01/2021 6/30/2022	7/01/2022 6/30/2023	Ericka Andrew Buyer
80-19	38-22	Fresh Produce	6/20/2021 6/19/2022	6/23/2022 6/22/2023	Ericka Andrew Buyer
86-19	42-22	Office Equipment Leasing	6/6/2021 6/5/2022	6/6/2022 6/5/2025	Valerie Henderson Principal Buyer
44-21	54-22	Floor Scrubber Machines	6/24/2021 6/23/2022	TBD	Harriett Bell Principal Buyer

*For additional information about a rebid or renewal,
you may contact the buyer listed above
(see Meet The Teams slide for contact information).*

We're Listening

Important Reasons to Conduct Online Surveys

Get Feedback

Surveys allow us to ask customers what they honestly think about our products, services, and events. We don't know until we ask. The knowledge we gain will be invaluable to our co-operative.

Collect Data In Real-Time

Online surveys can be sent out very fast. Once the results start coming in, we see real-time answers to our questions the second the respondent hit the submit button.

Learn from the Results

Using surveys helps gather the information that helps make business decisions. The feedback we get from customers can guide us with future products, marketing, and organizational decisions

“We Want to Hear From You”

We want to know your product needs and how vendors are performing. From time to time, you will get a survey from us.

Please take the surveys.

They are short and we need your feedback to improve the bids and quality of products & services you receive. So, when you see **“Survey Monkey”**, **take a little time and let us know how we are doing!**



Meet The Team:



PACA TEAM

Michael Matthews, C. P. M., Ph.D., **Purchasing Agent/Director of PACA**
O: 205.325.1412 x1811, C: 205.266.7391, E: matthewsm@jccal.org,

Regina Mitchell, **Administrative Analyst/PACA**
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Wanda Harville, **Administrative Clerk/PACA**
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BUYING TEAM

TEAM BELL

Principal Buyer: Harriett Bell,
O: 205.325.8702 x1819, C: 205.761.7016, E: bellh@jccal.org

TEAM HENDERSON

Principal Buyer: Valerie Henderson,
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Buyer: Ericka Andrew
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Principal Buyer: Dorothea Robinson
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